# 

#### **Al-powered customer assistance for seamless EV charging.**

## INVESTOR DECK

www.hellochargia.com





CEO & Cofounder · Eduardo Medina

### **OUR MISSION**, **VISION**, VALUES

Μ VA

We enhance the charging experience for EV users by providing an instant and efficient virtual teleassistance solution to handle any issue seamlessly.

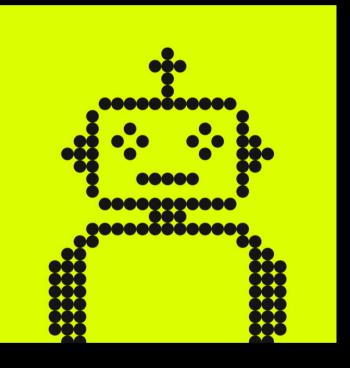
> To provide intelligent teleassistance services to over 1 million EV users simultaneously, ensuring seamless support and an enhanced charging experience worldwide.

Innovation · We leverage AI to revolutionize EV charging assistance. Efficiency · Instant and seamless support for EV users. Scalability · A system designed to grow with market demand. Sustainability · Driving the future of eMobility with smart solutions.



## OUR TEAM, EMOBILITY & (AI) EXPERIENCE





**Eduardo Medina** CEO



**Investor Deck** 

Mr M Software Al Developer

## OUR MANIFIESTO

At Chargia, we are redefining the EV charging experience with smart, seamless, and usercentric solutions.



Integration – Seamless Aldriven integration with charging networks ensures a frictionless experience for EV users.



Instant Assistance – Realtime support eliminates waiting times, providing instant solutions at any charging station.

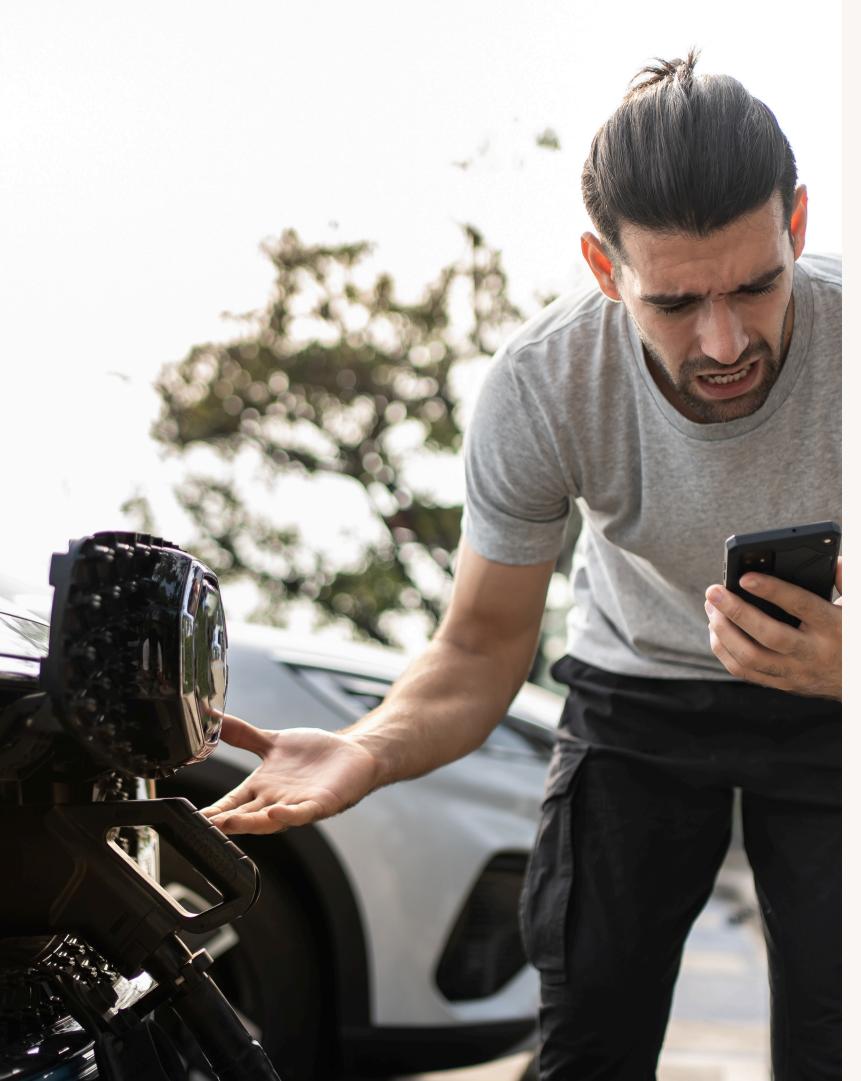


Actionable Insights – Continuous data-driven insights empower users and operators to make informed charging decisions.



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## PROBLEM **STATEMENT**

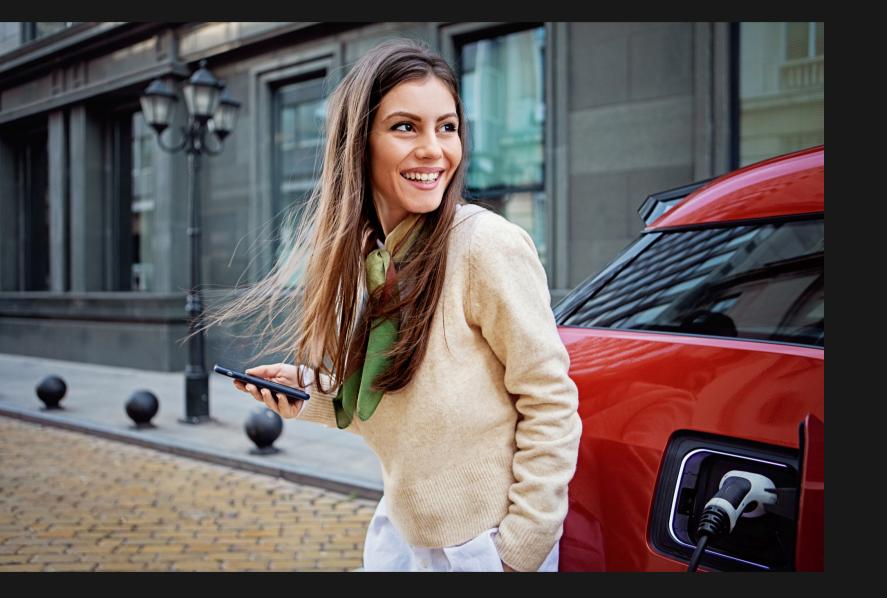
slow ticketing systems, and

With the rapid growth of the EV market, the need for instant, automated assistance is more critical than ever.

: chargia

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## **EV Charging Point Operators (CPOs)** struggle with providing fast, efficient, and scalable customer support. Current solutions rely on <u>call centers</u>, fragmented user experiences, causing delays, frustration, and lost revenue.



## SOLUTION

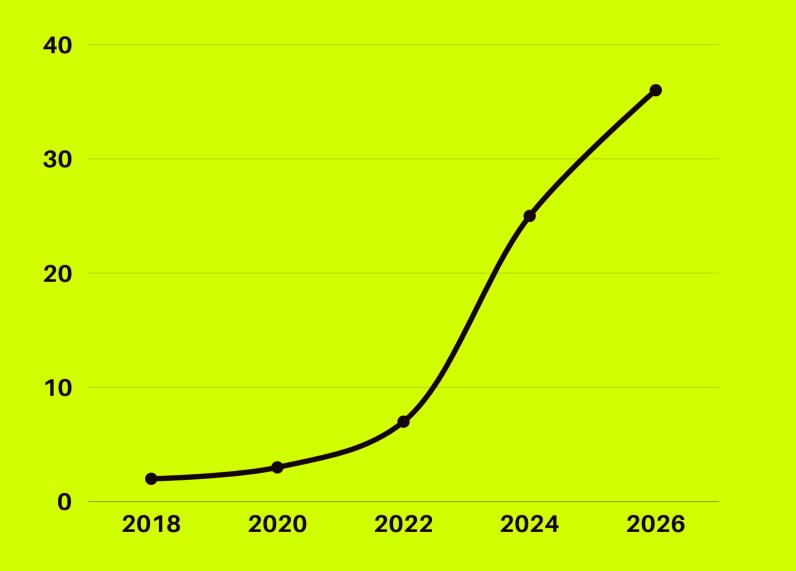
**Chargia provides an Al-powered virtual** assistant that offers instant, automated support for EV Charging Point Operators (CPOs) and their customers. By integrating directly with CPOs' backend systems, **Chargia diagnoses and resolves charging** issues in real time, reducing operational costs and improving customer satisfaction.

Our technology ensures seamless, 24/7 availability with multi-language support, making charging more accessible and reliable.



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#### **The EV Revolution: Unstoppable Growth**



## MARKET **OPPORTUNITY**

car sales by 2030.

To support this growth, the world needs 50M+ charging points, creating an urgent demand for efficient, automated charging support.



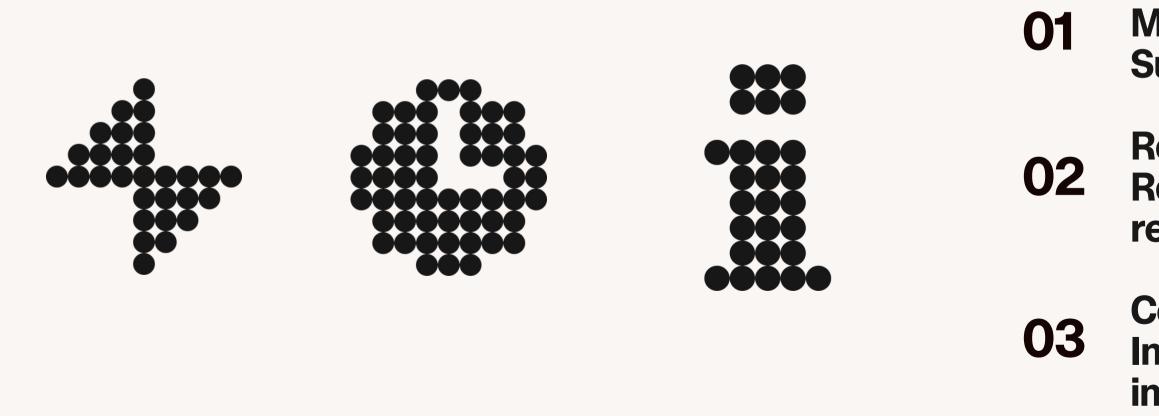
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## The EV market is growing exponentially, with 14M+ electric vehicles sold in 2023 and expected to surpass 50% of new

## BUSINESS MODEL

How Chargia Generates Revenue & Delivers Value

## Our scalable business model is built on three key revenue streams:







- Monthly Fee per Charging Point Subscription-based pricing for CPOs.
- **Revenue from Service Recommendations – Commissions on referred services.**
- **Conversational Data Hosting & API Integrations – Monetizing AI-powered insights.**

#### PRODUCT **OVERVIEW**

**Al-Powered Assistance for Seamless EV** Charging



#### 01

**Instant Issue Resolution** 

02

**Data-Driven Optimization** 

**Seamless CPO Integration** 

03



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#### **AI-Powered Features Driving Value**

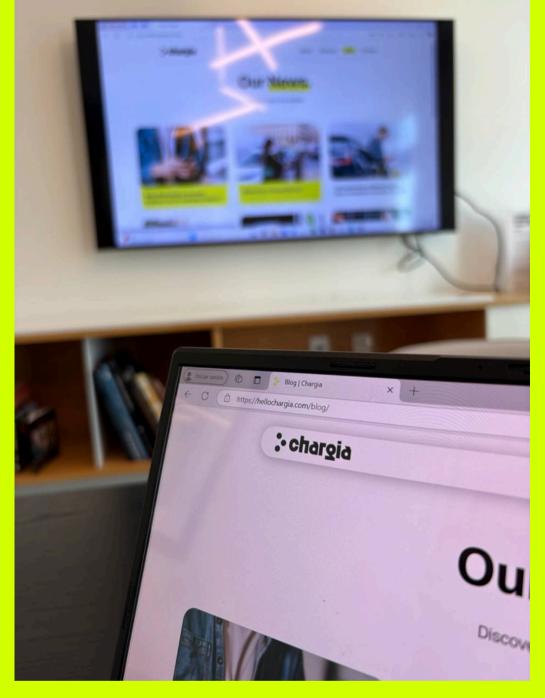


**Driver-Centric** Experience

04

#### MARKET READINESS & EARLY MOMENTUM

Chargia is laying strong foundations for scalable growth by securing key industry relationships and validating market demand.



**Engaging with 5+ CPOs.** 



## 01

<u>Market Validation</u>: Interest from CPOs and industry players, with ongoing discussions.

### 02

<u>Strategic Partnerships</u>: Conversations underway with charging networks and tech providers.

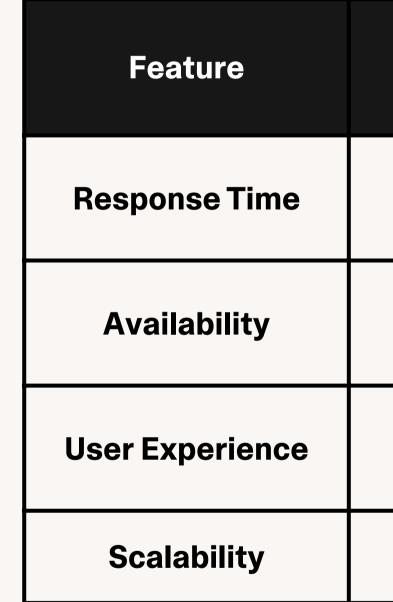
#### 03

<u>Operational Readiness</u>: Al system trained with real charging scenarios, ensuring seamless assistance at launch..

## COMPETITIVE ANALYSIS

Why Chargia Wins

Unlike traditional support systems, Chargia provides instant Alpowered assistance, enhancing efficiency and customer satisfaction.



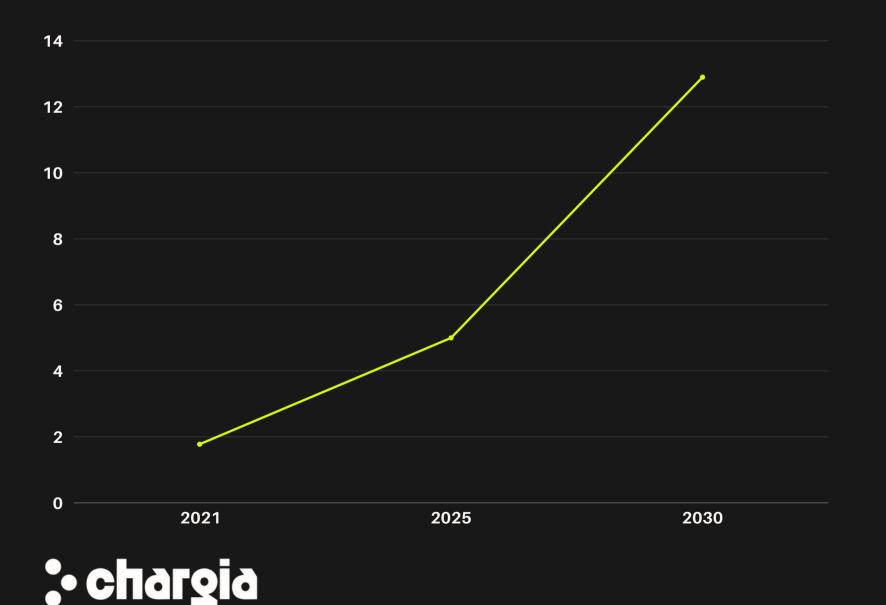
While traditional charging operators rely on slow customer support systems, Chargia leverages AI-driven real-time assistance, reducing downtime and improving customer experience.



Traditional CPO Support	
Slow (call centers/tickets)	Instant (Al chatbot)
Office hours only	24/7 support
Frustrating & inefficient	Seamless & automated
Hard to scale	Fully scalable Al

#### CHARGIA'S GROWTH POTENTIAL

Forecasting Sustainable Growth



Chargia's Al-driven assistance is expected to reduce customer support costs for CPOs by up to 15% while increasing station uptime.

With the market growing to over 12 million public charging points by 2030, our scalable model ensures long-term profitability and operational efficiency.

- 2 million charging stations
- 5 million charging stations
- 13 million charging stations



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